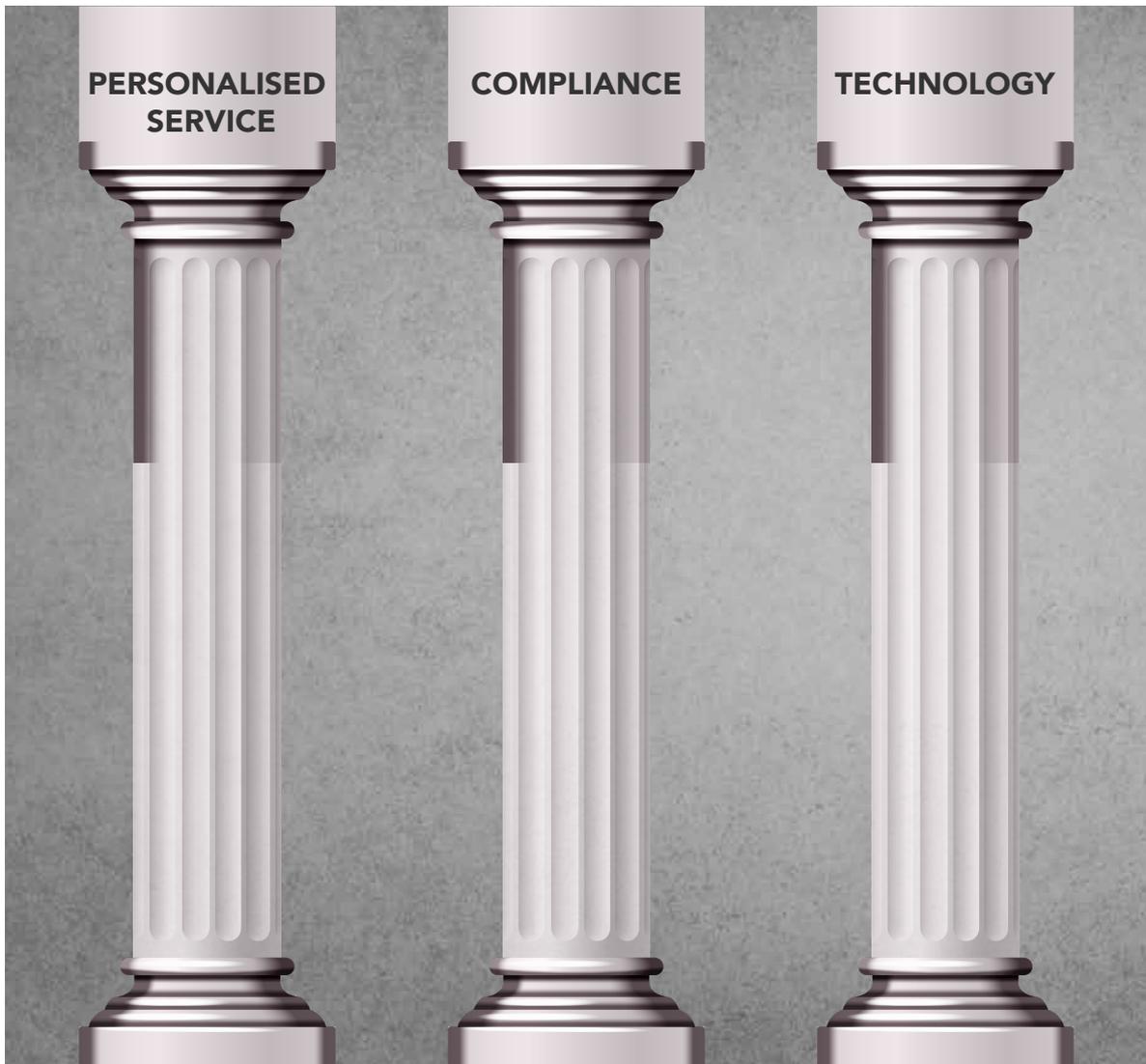




SALARY PACKAGING PTY LTD



**Why choose Eziway?**  
Your partner with a difference



## EXPERIENCE THE EZIWAY

The work that people deliver in the not-for-profit sector within our communities, has always been, for Eziway, far more important than the work that we do.

This is the defining reason Eziway delivers a personalised service model ensuring all individuals receive the Eziway Experience.

## WHAT IS THE EZIWAY EXPERIENCE?

The Eziway Experience combines 3 important pillars providing an industry leading, tailor fit and easy to understand Salary Packaging program.

- Personalised Service Model
- Compliance
- Technology



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EXPERIENCE THE EZIWAY



## OUR PERSONALISED SERVICE MODEL

We make Salary Packaging Easy.

- Easy to understand
- Easy to get started
- Easy to receive the benefit

Your staff deserve exceptional service in every phone call, every email, and every interaction with Eziway. Our customer centric approach provides your staff with confidence in their Salary Packaging journey.

The experience our model delivers ensures that your staff have direct access to their dedicated and qualified Client Experience Officer, every time. Gone are the days of being passed from one department to another, explaining the same enquiry several times, with Eziway, you speak to the same Client Experience Officer for your entire Salary Packaging journey. Our dedicated Client Experience Officers are subject matter experts in Salary Packaging, managing the end-to-end Salary Packaging administration for your entire organisation.

Our personalised service is scalable from organisations with 20 employees through to 10,000 + employees, so allows for confidence as your organisation grows and changes. The Eziway Experience is the only proven and trusted benchmark in Salary Packaging service excellence and has been for more than 16 years.





## COMPLIANCE

For us, compliance is personal.

The single most important benefit of outsourcing your Salary Packaging program is compliance which mitigates risk against FBT liabilities.

We provide complete transparency to your key stakeholders with every element of your Salary Packaging program. We ensure protection from FBT liabilities through to record keeping ATO obligations on tax free reimbursements made up to 7 years.

By providing real-time access to our unique employer portal, your key stakeholders can access:

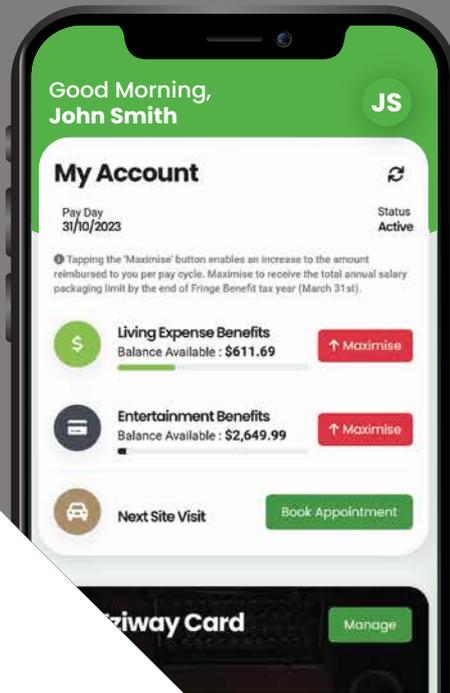
- A substantial suite of Payroll & Finance reports
- Corporate reports for complete account visibility
- Employee account information to assist in answering queries for your Salary Packaging champions

Our Salary Packaging program receives an annual audit from FBT Taxation specialists, Grant Thornton, providing piece of mind and 100% confidence in everything from our FAQ's through to our Calculators and platform.

Our platform is our secret ingredient. With over 16 years of continuous development, enhancement, and a substantial investment of over \$15 million dollars, it is the reason our compliance is different.

Compliance starts from the beginning of the Salary Packaging journey, where unlike competitors, we do not sign individuals up for benefits without substantiation. Eziway's reimbursement framework works in synchronicity with our caps-based system resulting in an additional layer of compliance safety net.





## TECHNOLOGY

Managing your benefit in the palm of your hand

Technology underpins the way we do things. It ensures we remain agile and transparent during the life of our partnership. Our technology does not replace the human element, but rather, opens a world of opportunity to access your Salary Packaging program and its benefits.

The hero of our technology suite is our Mobile App 'MyEziwayAccount', the first of its kind in Australia, est. 2008, it was developed and continues to be enhanced by our in-house software development team.

We appreciate the time constraints that face your organisation and want to ensure you have readily available and 24/7 access to the benefits of Salary Packaging. This was our sole focus when developing our mobile application to allow the user to register their account and begin Salary Packaging in under 90 seconds and for those wishing to submit any documentation or claims the ease of doing so in under 60 seconds.

Your Security Concerns are Our Security Concerns

We take data security seriously. Eziway's cloud-based system was developed and is managed inhouse, with no outsourcing, it enables full control over all facets of data security. Our platform is tried and tested under varying conditions, with a full software development and IT security team dedicated to ensuring all data remains safe and secure.

Our extensive Cyber Safety Information Pack is available upon request.



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EXPERIENCE THE EZIWAY



## REAL ADDED VALUE

Not only do your staff have access to the industry leading system and service, as your partner with a difference, Eziway opens the doors for additional benefits including:

### **Employee Value Proposition Partner**

Eziway is committed to partnering with you to ensure your Employee Value Proposition maximises and delivers its key benefit, Salary Packaging.

### **EziEvents**

Regular visits from our mobile coffee van and your dedicated Client Experience Manager with complimentary morning or afternoon tea. Creates an informal environment that brings your staff together and allows for further education on the benefits of Salary Packaging.

To view some of our exciting "EziEvents" [click here!](#)

### **Training & Education Program**

Eziway provides a substantial training and webinar program that provides access to education by delivering the following:

- Key Stakeholder Training – Salary Packaging benefits, use of system, FBT understanding & reporting functionality
- Salary Packaging policy review
- Key Stakeholder Webinars – Attraction & Retention strategies
- Novated Lease Education Sessions
- Fleet Management Education – assists in managing Company Provided Vehicles & FBT thresholds
- Staff Information Sessions & One-on-One – Client Experience Manager delivers personalised staff information sessions capturing shift changeovers

### **Financial Wellness Program**

Eziway provides complimentary Home Loan Health Checks upon request. With access to experienced in-house loan brokers, Eziway offers expert advice and tailored solutions from Home Loans to Personal Loans.

### **SP Card Discount Program**

Your staff have access to a range of discounts at major shopping retailers, all viewable within the MyEziwayAccount app.

### **Corporate Responsibility**

Eziway is governed by corporate and social responsibility values and regularly commits to sponsorships or charitable endeavours that support the work you do.

### **EziDrive – Complimentary vehicle acquisition service**

All staff will have access to a complimentary car purchasing service called EziDrive. Clients on average save 12.53% off the cost of a new car (Jan 2023).

Our innovative system gives your employees direct access to hundreds of car dealerships across Australia, all vying to give them the best deal on their new car purchase.

